

## ***The Latest from the DMI Core Insurance Companies...***

The two most significant developments from the last 24-hours in terms of new insurance cases were the accommodations for clients unable to complete paramed exams announced by [Principal](#) and [Symetra](#). While those grabbed the headlines, there were plenty more announcements and resources deployed by the AIN Core Insurance Companies, including:

- [AIG: Navigating the New Normal](#) - A suite of resources for advisors working from home and selling insurance in a virtual environment.
- [North American](#): Operational update focused on paramed exams, electronic policies, digital selling resources and more
- Principal:
  - [Life Underwriting](#): Expanded Accelerated Underwriting capacity, up to \$2.5MM in some cases
  - [Disability Income Underwriting](#): Updated underwriting guidelines
- [Symetra](#): Underwriting update regarding travel and more COVID-19 related developments, including a work around on paramed exams for clients up to age 70 and \$5MM in coverage
- [Zurich](#): eSignature now available for delivery requirements



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