# Equitable July Webinar Schedule Join us to learn about our new Denali FIA products!

## Monday, July 20:

**Atlas Deep Dive** 

10:30am CST

## Monday, July 27:

**Teton & Denali Case Studies!** 

10:30am CST

Join us for this brand new webinar as we go all-in on case studies!

We will show when the Teton and Denali lines shine and give some pointers on our robust illustration software.

## Q1 2020 Financials

We have updated our Financial Strength piece to reflect first quarter 2020 results.

Click the image to download, or visit our agent portal.

### **New States**

We recently launched some of our annuity products in new states. To view our updated product availability grid, **CLICK HERE** or visit the agent portal to download the latest version. For state variations, please download the product highlight sheets on the agent portal.

#### New Teton & Teton Bonus States:

- · California
  - · Hawaii
  - Virginia

#### New Secure Savings State:

California

## **Apps & Forms Update**

We recently updated some of our annuity application and forms and will be extending the date Annuity New Business will accept the old versions of those applications and forms to October 1. All applications and forms on the Firelight eApp platform will be updated by that date. Below is the list of all recently updated applications and forms with the new revision dates:

#### Additional Premium Form Reminder

Did you know our fixed indexed product lines allow additional premiums during the first year of the contract? Your clients can add additional premiums to a Denali or Teton annuity contract by completing the Additional Premium form.

#### Visit the agent portal to download.

## Starting July 15, the Additional Premium form will be required for additional premiums to be processed and must be:

· Filled out in its entirety;

· Accompanied by either a check or transfer paperwork;

· And submitted via mail, fax or by uploading on the agent portal;

Mail: PO Box 30245, Salt Lake City, UT 84130-0245

**Fax**: (801) 994-1892

· Funds for additional premiums **must be** in house by the anniversary date on the contract.

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