

#### Now available!

# Offer clients even more flexibility with Athene Agilitys 7

By adding a 7-year option to our popular Athene Agility product, we've added a whole new dimension to one of our most versatile fixed indexed annuities. Now available in both 7- and 10-year durations, Agility gives your clients the flexibility they need, when they need it most.

# When plans change, clients need Agility.

Athene Agility is designed to deliver strong income and growth potential plus liquidity options. This versatile product includes a built-in Income and Death Benefit rider at no additional charge.

## Agile income...

With guaranteed payments for life with the potential for annual increases.

# Agile growth...

Multiple indexed crediting strategies with Benefit Base growth powered by a market-leading 175% stacking percentage.

# Agile liquidity...

Up to 10% penalty-free withdrawals<sub>1</sub> plus an Enhanced Income Benefit at no extra charge<sub>2</sub>.

Get current rates & state availability

## Commissions

We've adjusted commission schedules to include the Agility 7 product effective **July 27, 2020**. You'll receive an updated commission schedule later today.

The schedule only applies to products issued by Athene Annuity and Life Company, West Des Moines, IA.

# **Product training**

If you previously completed training for Agility 10, you're all set. There is no additional training requirement for the new 7-year product.

Going forward, the 7- and 10-year Agility product training will be combined into one course. If you have not yet completed the Agility 10 standalone training, you'll need to complete this new combined course. Remember, product training is required prior to soliciting an Athene annuity. Visit your training page on Athene Connect to take care of any outstanding needs.

### Athene. Driven to do more.sm

Athene Agility showcases the qualities that make Athene a market leader in fixed indexed annuities. We specialize in innovative high-value products that help meet your clients' long-term financial goals. We see every day as an opportunity to set the bar even higher by providing training and sales support you can count on to present and sell this unique FIA.

Thank you for your business. At Athene, innovative solutions are powered by unconventional thinking.

For product and sales support, please contact your DMI Annuity Sales VP at **800-322-6342**.

1 Withdrawals and surrender of taxable amounts are subject to ordinary income tax, and except under certain circumstances, will be subject to an IRS penalty if taken prior to age 59½.

Withdrawals are not credited with index interest in the year they are taken. Withdrawals in excess of the free amount are subject to a Withdrawal Charge, MVA and any Premium Bonus Vesting Adjustment which may result in the loss of principal.

2 This benefit is NOT long-term care insurance nor is it a substitute for such coverage.

Athene Agility [GEN (09/15) NB], Income and Death Benefit Rider [IR (06/18)] and Enhanced Income Benefit Endorsement [EIBR (06/18)] or state variations are issued by Athene Annuity and Life Company, West Des Moines, IA. Product features, limitations and availability vary; see the Certificates of Disclosure for details. Products not available in all states.

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